

# Tastes Good, Feels Good!

Mahaan Group | Company Overview





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# Company Overview





**In a  
Nutshell**



**10M+**  
Customers



**150+**  
Distribution centers



**30+**  
Global Partners



**35+**  
Years of Operation



# In a Nutshell

**₹10BN**

Revenue

**700**

Work Force

**15**

Sales Office



## 20+ Countries

Our footprint spans three continents – Asia, Europe and north America.



## 2x Facilities

We have two state-of-the-art manufacturing facilities (spray-drying and dry blending).



## 50+ Products

Our product portfolio is vast and well-diversified ranging from over 50+ dairy and nutrition products.

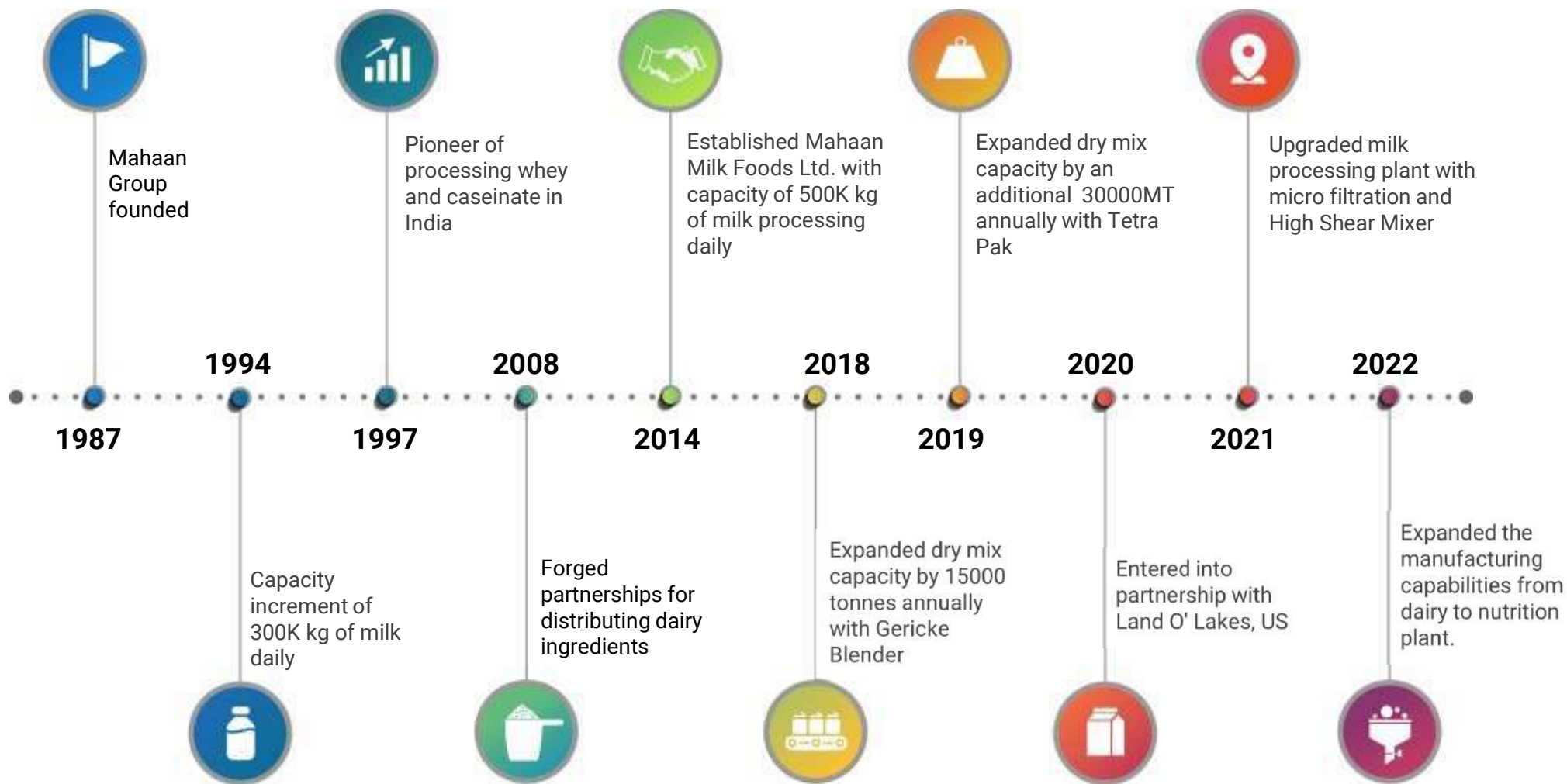


## 5+ Core Services

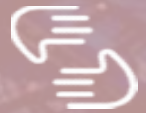
We provide formulations, contract manufacturing, distribution, retail and industrial sales.

# Growth Timeline





# Mission & Vision







**Together  
Building  
Health**

Mahaan is committed to being the preferred solution partner for food to be tasty, safe, nutritious and sustainably produced.

**“We aim to bring safe and nutritious food to more sensitive consumers like infants, immuno-compromised and geriatric individuals.”**

**SANJEEV GOYAL  
CEO OF MAHAAN GROUP**

# Leadership





# People of Mahaan



**Mr Sanjeev Goyal**

Chairperson & CEO

- Graduate in engineering from Punjab College of Engineering, India
- 7 years of experience in international trade, heading offices in London and Tanzania
- 30+ years in dairy manufacturing and operations from conception to delivery



**Mr. Aditya Goyal**

Director

- Graduate in economics from Carnegie Mellon University, USA.
- 8+ years experience in dairy operations, quality control and manufacturing.
- Set up turnkey facility in Hathras and managing all related operations



**Ms. Sanya Goyal**

Director Business Development

- Graduate in economics from University of Chicago and MBA from INSEAD
- 2 years experience in banking and finance
- Leading Joint Venture with Land O'Lakes (Fortune 300 company.)



# People of Mahaan



**Mr. Vishal Seth**  
VP, International Trade



**Mr. SK Verma**  
GM, Domestic Sales



**Mr Santosh Kumar**  
GM, Ingredient Sales



**Mr. Puneet Gupta**  
SVP, Plant Operations



**Mr. Rajkumar Gupta**  
Deputy GM, Engineering



**Mr KK Bhatt**  
Head, Manufacturing

# Company Portfolio





# Companies Portfolio

01

## Mahaan Milk Foods



It works with internationally renowned food and beverage brands to formulate dairy, nutraceutical, pharmaceutical, nutrition, food and beverage products.

02



## Ace International

It commenced operations in 1990 and achieved remarkable growth over the years. It is now one of the largest exporters of dairy products from India.

03



## Ingredient Craft

It provides multi-industry applications and solutions by delivering mouthfeel and flavour attributes in collaboration with Land O'Lakes, 4th largest dairy cooperative in the U.S.



## A leader in manufacturing & production



State-of-the-art facilities located in Hathras, UP in India. Leader in innovation; pioneer in making whey & caseinates



Established in 2014, with 500,000 kg capacity daily



Forged exclusive Global Partnerships with Food & Dairy Ingredient companies.



A legacy of authenticity, consistency and reliability of products

**Mahaan**  
**Milk Foods**



## India's leading export and ingredient provider



Globally recognized for dairy products, with 30+ years of expertise



Star export house, recognized by the Ministry of Commerce



Established in 1990, with principals globally



Solution-oriented approach guaranteeing exceptional quality standards

**ACE**  
**International**  
**LLP**





# Global Partnerships & Collaborations



# Business Verticals





# Business Verticals

01

## Ingredient Sales



Driven by food science and innovation, we manufacture as well import premium quality ingredients for multi-industry applications. Our offerings elevate functional benefits and nutrition in customer products.

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02

## Retail Sales



Purity and commitment to quality is at the heart of our retail portfolio and has been key to our success of over 35 years.

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03

## Contract Manufacturing



We serve major pharmaceutical, food and beverage, health, and dairy firms worldwide. Whether your goal is to create innovative products, maximize nutrition, boost productivity, or attain a better sensory profile, we can devise a solution for you.



# Product Portfolio



## MILK POWDERS

Skimmed Milk Powder 34%  
Skimmed Milk Powder 36%  
Whole Milk Powder  
Butter Milk Powder  
Dairy Whitener  
Colostrum

## MILK FAT

Buffalo Ghee  
Cow Ghee  
Anhydrous Milk Fat  
Butter Oil

## PERMEATES

Whey Permeate Powder  
Milk Permeate Powder

## WHEY & ITS DERIVATIVES

Whey Powder  
Whey Powder DM90  
Lacto-serum  
Lactose



## PROTEINS

Whey Protein Concentrate 35%  
Whey Protein Concentrate 70%  
Whey Protein Concentrate 80%  
(Regular & Instant)  
Whey Protein Isolate 90%  
(Regular & Instant)  
Whey Protein Hydrolysate  
Milk Protein Isolate  
Milk Protein Concentrate 80%

## CASEINS & CASEINATES

Micellar Casein  
Acid Casein  
Rennet Casein  
Calcium Caseinate  
Sodium Caseinate

## DAIRY & SPECIALTY POWDERS

Partial Dairy Creamer  
Butter Powder  
Yogurt Powder  
Cheese Powders  
Sour Cream Powder  
Proprietary Dairy Blends  
Butter X-Pro



Cream Powder  
Curd Powder  
Dairy Whitener  
Dairy Creamer

## MILK MINERALS

Natural Milk Calcium



## NON DAIRY

Soy Protein Isolate (Instant)  
Non-Dairy Creamer  
Inulin  
Cocoa Powders  
Creatine Monohydrate  
Amino Acids

## FAT FILLED POWDERS

Fat Powders (28, 50, 80%)

# Applications





# Applications

01

## Bakery



Market leader in functional application of dairy products in dessert industry: high protein desserts like cookies, bars, brownies, ice cream and eggless solutions for bakery and confectionary.

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02

## Sports Nutrition



Our dairy proteins and amino acids add excellent nutritional values and superior functional properties for sports nutrition products, including improved taste, texture, flavor and solubility.

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03

## Infant Nutrition



We are industry experts in ingredients for infant formulations. Highly monitored, hygienic and safe scientific solutions for the infant nutrition industry.



# Applications



04

## Beverages

Products enhance taste, texture and nutrition profile for protein enriched functional beverages. We help clients with new product ideation, beverage formulations and flavours, and updates on the latest bottling technology.

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05

## Clinical Nutrition

Our solutions help create products for unique nutritional needs of different ages, populations and medical requirements.

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06

## Dressings, Sauces & Mayo

Our functional ingredient solutions help create products with the desired texture, flavour, stability and nutritional profile. These solutions are widely used for dressings, sauces, spreads and spices.



# Applications



07

## Animal Nutrition

Carefully formulated for improved cell, organ and overall functioning, our ingredients enhance the health and development of livestock and companion animals.

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08

## Beauty & Skincare

The nutritional profile of our ingredients fortifies products and imbue them with antimicrobial properties to support healthy skin and beauty.



# Plant Infrastructure





# Plant Equipment



## Spray Drying

Annual capacity: 15,000 MT

Commissioned in 2014 in  
Hathras, UP



## Dry Blending

Annual capacity: 50,000 MT

Commissioned in 2019 in  
Hathras, UP



## Plant Outlook

1. 15,000 MT Spray Drying annually
2. Butter Churner used for converting Cream to Butter
3. 7 MTPH Automatic Powder Filling Lines
4. Aggregates as a separate unit or in combination with a moving weighing belt



1. Multi Stage Spray Dryer



2. Butter Churner



3. Powder Packing



4. Weighing Hopper



1.



2.



3.



4.



5.



6.

## Plant Outlook

1. Plant Infrastructure
2. Multi-Effect Evaporator
3. Gericke Mixer
4. Dry Mix Plant: TetraPak
5. Docking
6. Metal Detector



# Plant Equipment



## Tubular Heat Exchanger

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EHEDG certified, giving independent proof of excellent cleanability and hygienic design



## High Shear Mixer

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For the emulsification and hydration of powders and other ingredients, and the standardization of milk.



# Plant Equipment



## TetraPak

Powder handling dry mixing plant. It was commissioned in 2019



## Milk Pasteuriser

It eliminates pathogens and extends the shelf life of the milk.



# Engineering partners for Dairy and Powder Handling



A person wearing a white protective suit and boots is pouring milk from a bucket into a large metal can. The background shows a farm setting with cows. The entire image is overlaid with a blue tint.

# Food Regulatory & Safety Compliance







# In-house Chemical Testing Labs

1. Robust testing of entire value chain allows complete traceability and adherence to highest standards of quality

2. Demarcation and separation of testing areas ensures hygiene and prevents cross-contamination pre and post process

3. We follow all widely accepted testing parameters like ISO and AOAC

4. Ensuring hygiene and preservation of product, raw materials and packaging materials quality prior to testing



**1. Traceability & Transparency**



**2. Hygiene & Separation**



**3. Internationally Compliant Testing Methods**



**4. Classified filtered air work environment**



## Quality is a dynamic process requiring constant innovation and technical development.



Gentle drying with low heat for preservation of flavor and nutritional profile



100% automated process, permitting greater audit-ability and traceability down to individual finished good



Multi-stage spray drying allows for agglomeration and instantization for better wettability and sinkability



Homogeneity of mixing boosted by installation of hygiene engineered machines that enable deep cleaning



Facilities equipped with AHUs to provide US FDA Class 4-5 air quality guaranteeing maximum hygiene levels

# Food Safety First



## Our Regulatory, Legal Licences and Certifications



**Regulatory  
Robustness**



We endeavour to meet customer requirements through constant investments in technology, machinery, new product development and human resources in our joint journey to innovate.



Team of seasoned food technologists



Co-develop and co-formulate for customized solutions



Investments in trainings, machinery and technology



Speedy execution and go-to-market; 100% made in India



Deliver sensory and palatability coupled with functional benefits



In-depth knowledge of consumer preferences and market shifts

## Research & Development



# Diverse Packaging Solutions



## Flexible Packaging

- Laminates (single-serve to multi-serve)
- Bag-in-box
- Laminated kraft paper bags
- Microwavable pouches & pots
- Pouches & Sachets



## Rigid Packaging

- Rigid packing jars (PET & HDPE)
- Tins
- Glass bottles



**Clientele**





## Our Clientele



## Our Clientele





# Corporate Social Responsibility





# Corporate Social Responsibility

1. We strive to serve communities through various initiatives and make a positive impact on the environment and the society in which we operate
2. Building and improving the community at Hathras, we have installed water filters at several nearby locations.
3. Donated ambulances and oxygen concentrators for the affected Dry Mix Capacity 50,000 MT Annually
4. Tree plantation has been a regular activity at Mahaan. We have accomplished to plant 30,000 plants in 2020 and are planting 10,000 presently.



1.



2.



3.



4.



We can't wait to  
hear from you.

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