



EURO OTC PHARMA[®]

— International Manufacturing and Distribution Group —



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BEYER GLOBAL HEALTHCARE – GLOBAL AND LOCAL

Our distribution partners are the key to the markets in which we operate. Accordingly, we maintain a close relationship with them, giving us an enormous and stable basis for promoting dynamic development of our promising products both at home and in selected foreign markets.

While we sell our pharmaceutical raw materials predominantly in Germany, Austria, and Switzerland, we are also currently distributing our nutritional supplements and cosmetics through our own subsidiaries and strong trading

partners in Europe, the Middle East, and Asia. We try to understand the local conditions, cooperating with our partners to expand the presence of our brands in a fair and open dialogue with them.





EUROPE

-  Albania
-  Austria
-  Germany
-  Moldova
-  Norway
-  Switzerland
-  Turkey
-  United Kingdom

MIDDLE EAST

-  Iran
-  Iraq
-  Kuwait
-  United Arab Emirates

ASIA

-  Malaysia
-  Philippines
-  Vietnam



BEYER GLOBAL HEALTHCARE – CORPORATE STRUCTURE

Bayer Global Healthcare Group is an internationally active holding company that combines a total of nine independent companies. This gives us a wide range of competences.





EURO OTC PHARMA®

— International Manufacturing and Distribution Group —

EURO OTC PHARMA GMBH

Development and global distribution of nutritional supplements and production of pharmaceutical raw materials.

EURO OTC PHARMA UK LTD.

International product development and distribution, private label business for nutritional supplements.

EURO OTC PHARMA LTD. (TR)

Distribution of nutritional supplements in Turkey.

EURO OTC PHARMA EAST EUROPE GMBH

Distribution of nutritional supplements in Eastern Europe and Russia.

EURO OTC PHARMA FAR EAST GMBH

Distribution of nutritional supplements in Asia.



EURO OTC PHARMA®

— Service mit Kompetenz und Substanz —

EURO OTC & AUDOR PHARMA GMBH

Marketing and distribution of pharmaceutical raw materials and substances in the European Union and in Switzerland.

AUDOR®

AUDOR PHARMA ANTI-AGING GMBH

Anti-Aging Service and Competence Centre.



Frohlinder

Die natürliche Vollnahrung

FROHLINDER GMBH

Production and distribution of premium food, as well as nutritional supplements for dogs.

FOUNDER AND OWNER

As the founder and owner / CEO of our company, I firmly believe that success is impossible to achieve through individual effort alone. Instead, I believe that true success necessarily requires collaboration, commitment, and mutual support. We at Euro OTC Pharma focus on working together as a team to provide our customers with the best products and services while having a positive impact on the world around us.

“Success does not come from individual efforts, but from collaboration.”

Every employee is playing an important role in my book; each and every one of them is part of the greater whole. We work hard to create an environment where everyone is encouraged to be involved and cooperate with others to reach our goals.

We focus on collaboration, commitment, and mutual support to achieve our personal as well as corporate goals as a team.

JÜRGEN BEYER

Born in the north of Germany in 1955, he started out by completing a commercial apprenticeship in Hamburg, gaining experience in a number of business areas before he found his place in international commodity trading in a very traditional active trading house in Hamburg in 1992.

He focused on the pharmaceutical raw materials that were particularly relevant for the production of medicines and the supply to patients by doctors and pharmacies. In 2003, he took over today's Euro OTC Pharma Group through an MBO. In the last two decades, he has expanded it into the internationally successful Beyer Global Healthcare Group.





OUR MISSION STATEMENT – OUR PHILOSOPHY

Healthcare has always been an important subject. Our parents are concerned about our welfare while we are children. As we grow up, we also gain responsibility and sensitivity for our bodies and minds. Being healthy, becoming healthy, staying healthy – this plays an increasingly important role in the course of life.

WE ARE BY YOUR SIDE

Our work always focuses on your health and on improving your quality of life – we are your trustworthy companion.

SCIENCE OFFERS CERTAINTY

Well-founded expertise, combined with an eye for the essentials, are part of our corporate philosophy.

We will support you with our expertise and promise quality: careful selection of raw materials, permanent optimisation of our formulations, and strict quality controls are the basis of our high-quality health products.

OUR STRENGTH

We take on challenges, combine state-of-the-art processes with the latest findings and thus develop innovative solutions.

OUR PROMISE

We constantly verify:

- Quality
- Effectiveness
- Security

Our principle is a successful combination of:

- Man
- Environment
- Authenticity

EURO OTC PHARMA GMBH – WE ARE THERE FOR YOU.



EURO OTC PHARMA – OUR HISTORY

Euro OTC Pharma GmbH is a medium-sized company based in Bönen with 80 employees. We have been committed to providing the highest product quality since the company was founded in 1993. We supply pharmacies, pharmaceutical wholesalers, hospitals and the health industry with an extensive range of high-quality active ingredients and excipients for prescriptions and preparations.

Euro OTC Pharma GmbH has also been distributing its range of high-quality, tried and tested nutritional supplements and cosmetics on the international market since 2005. Our brands offer top products to support a healthy lifestyle with the "Made in Germany" label.

As a GMP-certified pharmaceutical company, we value the quality of our products most highly. Comprehensive quality controls along the entire production process, together with the continuous adaptation of our product range to the conditions on the national and international markets are, therefore, essential keys to our steady growth and success.

1993 Business activities in pharmacy distribution commenced under the name of EuRho Pharma GmbH, later to become the holding company.

1997 Spin-off of pharmacy distribution with the founding of Euro OTC Pharma GmbH based in Kamen (Westphalia).

2000 Merger with a Hamburg-based commodity trader.

2003 Reorganisation of the company and the pharmacy business. Obtaining manufacturing authorisation in accordance with § 13 (1) AMG.

2004 Company headquarters relocated to Bönen and the new, modern production facility set up.

2005 Wholesale authorisation in accordance with § 52a (1) AMG.

2006 Relocation of the laboratory to the new premises with cleanroom class D.

2008 Founding of QHP Life Science GmbH as an independent test laboratory with a focus on product analytics.

2010 Spin-off of the test laboratory into a separate company (QHP Pharma Analytics GmbH).

2010 Spin-off of the sales department into a separate company.

2011 Founding of an import and distribution company for pharmacy distribution of high-quality nutritional supplements and OTC products in Istanbul, Turkey.

2013 Founding of a company for distribution of high-quality nutritional supplements and OTC products in Eastern European countries.

2014 Founding of a company for development and distribution of private label nutritional supplements in England.

2020 Renaming of the distribution company to Euro OTC & Audor Pharma GmbH.



RESEARCH AND INNOVATION

The question of how to most effectively deliver active ingredients to the skin is always a question that ultimately determines the success of the active ingredient for doctors and pharmaceutical staff. Euro OTC & Audor Pharma GmbH offers a special product range for treatment of problematic skin diseases such as neurodermatitis, psoriasis, acne as well as hormonal diseases and challenges.



AUDOR SEMINARS

The seminars are primarily targeted at pharmaceutical professions. They are further training measures accepted for obtaining accreditation points.

[www.audor.de/
online-seminare](http://www.audor.de/online-seminare)

They focus on the special liposomal formulations and patented Vesigel® technology based on a sponge collagen from the marine sponge Chondrosia reniformis that allows the active ingredient to penetrate deep into the skin. This new transport vehicle system improves active substance absorption, including that of hormones and enables a systemic effect via the bloodstream. This may help people who cannot take oral medicines, such as groups of people who have difficulties swallowing. Furthermore, hormones can be administered in lower doses, which is a great advantage in the therapy of menopause-related, thyroid, and other hormonal problems.

Use of smaller amounts of hormones reduces side effects. In addition to this liposome concept, the company also has developed dedicated gels and creams with unique compositions that form the basis for formulations and prescriptions by doctors and pharmacists in the field of hormone therapy. The fields of dermatics and anti-aging care are pioneering areas. After all, everyone wants to age healthily – on the outside and inside alike. The potential for developing new products is great and it keeps on growing. The same basics can, of course, also be used for non-hormones, other indications and areas of application.

AUDOR®

WELL-AGING

Research and development in hormone therapy at Audor Pharma Anti-Aging GmbH has been the basis for formulations and prescriptions by doctors and pharmacists in the field of hormone therapy for the last three decades.

www.audor.de

 **vesigel®**

NATURAL GEL BASE

Vesigel® is a gel base, similar to the composition of human skin and made of the collagen, lecithin, and fat liposomes. The collagen in Vesigel® is derived from the sea sponge Chondrosia reniformis.

www.vesigel.info



PRACTICED RESPONSIBILITY – OUR QUALITY MANAGEMENT

Most companies call it quality management – we at Euro OTC Pharma GmbH call it practised responsibility. Both the bottling and production of our products take place in our modern production facilities, using the latest process technologies. Compliance with strict quality controls along the entire process chain and following the legal requirements is natural for us.



GMP CERTIFIED

Euro OTC Pharma GmbH is not only GMP-certified. It also complies with the requirements of the applicable pharmaceutical laws and the manufacturing regulations as a matter of course.

Our claim has been to guarantee the highest product quality since the founding of Euro OTC Pharma GmbH back in 1993. Euro OTC Pharma GmbH is GMP-certified and holds a manufacturing authorisation for medicinal products for human use in accordance with § 13 (1) of the German Medicines Act (Arzneimittelgesetz).

All specifications and guidelines resulting from pharmaceutical law, the German Drug and Active Ingredient Manufacturing Ordinance (Arzneimittel- und Wirkstoffherstellungsverordnung; AMWHV), the European and German Pharmacopoeia (Ph. Eur. and DAB), and the EU GMP Guideline are also strictly applied and have been included in our comprehensive and officially recognised quality assurance manual.

As a responsible pharmaceutical company, Euro OTC Pharma GmbH has entered into collaborations with other high-performance manufacturing companies for the worldwide export of high-quality nutritional supplements, OTC products, and cosmetics in different pharmaceutical forms (liquids, ointments, capsules, and tablets).

The experience of our employees in science, product development, quality assurance, approval, marketing and sales ensures outstanding expertise. This enables us to meet our high standards of quality, innovative new development, product optimisation and to supply our customers with high-quality products.



NUMBERS & FACTS

ABOUT OUR EMPLOYEES

We are a family-owned business for which social commitment is important. That is why our employees are our top priority: They are at the heart of our company. We make sure that it keeps on beating in a healthy rhythm by cultivating fair and social interaction as well as respectful interaction with one another.

We manage to set common goals and achieve them together in happy, motivated, qualified, and high-performing teams.

Creation of conditions that support and promote the willingness to perform and the competences of our employees is an essential part of our corporate culture.

This includes reliable work structures, clear targets, regular training and further education, environmentally friendly production processes and flat organisational hierarchies. Combined with measures to reconcile professional and family values, we create an appreciative and supportive working environment.



EMPLOYEES BY DEPARTMENT:

Warehouse and logistics:	10
Distribution:	15
Production:	13
Accounting:	4
Marketing:	10
Other administration:	15
Purchasing:	4
Lab:	9



OUR COMPETENCES – CONNECTION & COMBINATION

In 2005, we expanded our core competence of commodity trading to include the distribution of first-class nutritional supplements. This development was a logical progression for us to offer our expertise widely in other markets.

PHARMACEUTICAL RAW MATERIALS

We supply pharmacies, hospitals, wholesalers, and the industry with active pharmaceutical ingredients and excipients for formulations and preparations.

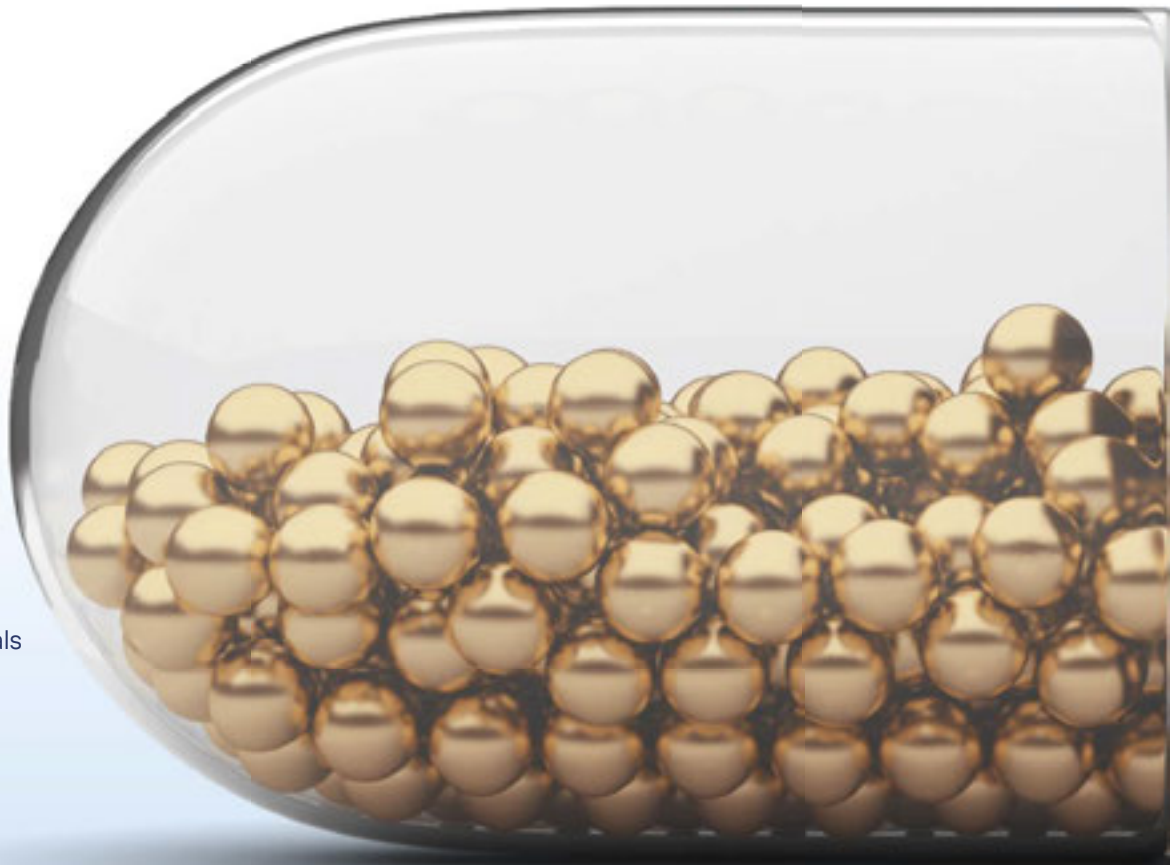
Our subsidiaries Euro OTC & Audor Pharma GmbH and EOP UK are experienced contacts for sales and distribution.

PRODUCT CATEGORIES

We offer a wide range of pharmaceutical raw materials for formulations and preparations.

We deliver:

- Amino acids
- API (active ingredients)
- Basics
- Hormones
- Cosmetics
- Liposomes
- Pharmaceutical raw materials
- Oils
- Vitamins





NUTRITIONAL SUPPLEMENTS

Our brands offer a wide range of modern and innovative products to support a healthy lifestyle for the entire family.

The most important factors include: customised products for every age group and every situation in life.

A WIDE VARIETY OF PHARMACEUTICAL FORMS

All demands on modern and innovative health products are additionally met by the respective optimal pharmaceutical form: tablets, capsules, liquids, powders, effervescent and chewable tablets, lozenges and sachets.



OUR COMPETENCE – PHARMACEUTICAL RAW MATERIALS

Euro OTC & Audor Pharma GmbH takes care of distribution of pharmaceutical raw materials in Euro OTC Pharma. It supplies pharmacies, pharmaceutical wholesalers, hospitals and the industry with a comprehensive range of active pharmaceutical ingredients and excipients for formulations and preparations, natural extracts, and cosmetics – predominantly in Germany and Austria.

We have many years of experience and were able to establish close partnerships with respected manufacturers worldwide during this period.



Euro OTC & Audor Pharma GmbH is GMP-certified by the competent German authority and holds a manufacturing authorisation in accordance with § 13 (1) of the Medicinal Products Act (Arzneimittelgesetz).

A consistent quality management system has been implemented across all departments and areas. We are periodically audited by the German authorities. In addition to our in-house quality standards, we cooperate with several internationally certified laboratories.

* Number of active ingredients and auxiliary materials permanently in stock.



OUR COMPETENCE – NUTRITIONAL SUPPLEMENTS

Euro OTC Pharma GmbH has been distributing its range of the best, tried and tested nutritional supplements on the international market with a steadily growing trend since 2005. Our brands have an extensive range of high-quality products to support a healthy lifestyle.

Applied with the label “Made in Germany”, tested ingredients in optimal dosage and effective formulations meet all requirements to modern and innovative health products – specifically geared to the different needs of different ages and situations.

Our competent team of nutritional scientists ensures continuous development of new products based on the latest scientific findings. In this context, we observe European directives and ensure high bioavailability of the substances we use.

Increasing demand for private label brands has led us to offer both ready-made product concepts and individual new developments for international customers.

Our various product ranges not only serve the needs of the entire family: office workers and gamers will also find high-quality nutritional supplements developed for their specific needs in our range.

LEARN MORE

about our brands on
the following pages.



FTWIN[®]
NUTRITION

GUARD



EuRho® VITAL – OUR PHARMACY BRAND

Our premium brand, EuRho® Vital, offers a comprehensive range of modern nutritional supplements to support an active and healthy lifestyle in all phases of life and any situation – whether at work, at school and university, in sports or in everyday life.

Established in many countries for years, the brand is characterised by sensibly dosed compositions based on the latest scientific findings and in compliance with the high German quality requirements.

We guarantee consistently high quality by using high-quality raw materials, careful processing and continuous strict controls.

About
50 products from
a total of **18 different**
categories.



We are **GMP-certified**
and hold a manufacturing
licence.



Successful – **also**
as an export brand!



More than **60,000**
followers in total.





FTWIN® NUTRITION – FOCUSED GAMING MADE EASY!

FTWIN® Nutrition is an established brand specialising in development and production of nutritional supplements for professional e-athletes and ambitious hobby gamers.

Our team is made up of highly qualified experts who specialise in product development, country-specific product design and marketing (ATL and BTL). We are proud to manage all aspects of the FTWIN® brand in-house to ensure perfectly coordinated all-round service.

We particularly value use of high-quality raw materials and perfectly coordinated combinations of nutrients in the development of our products. This allows us to create products that are not only effective, but also taste great.

▲ PLAY

Products for **energy** and **peak performance** in the gaming phase.

■ POST

Cool down products to wind down after intense gaming sessions.

● PRE

Products for targeted **gaming preparation**.



Follow us on
social media.





GUARD® – OUR PREMIUM BRAND SPECIFICALLY FOR OFFICE WORKERS

Personal health is growing ever more important in a world where pressure to meet deadlines, success targets and a hectic pace on the one hand contrast with the desire for a good work-life balance on the other. This is exactly where we come in with our GUARD® series: supporting your health with preparations specially designed for office workers.

The GUARD® series comprises newly developed products dedicated to preventing the 5 most common ailments of urban people. Consciously taking up the purpose of specialisation, our products are highly efficient specialists rather than all-rounders.

Their compositions reflect this as well. We have tailored our formulations to the various areas of the brain, eyes, heart, nerves and sleep based on the latest scientific findings.



Target group: developed **specifically** for **office workers**.

GUARD



Mostly **natural active ingredients**.



No dyes added.



Vegan.





TAKE
CARE!

PreMX® – A SUCCESS STORY

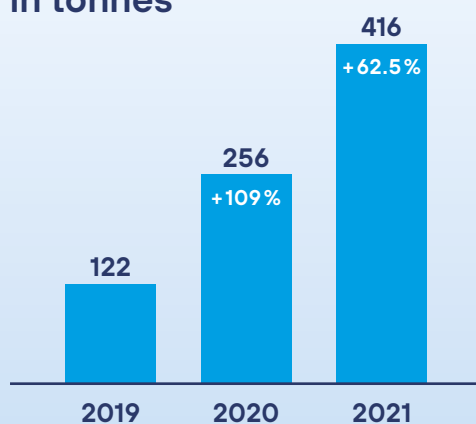
We developed the idea of “PreMX®”, a pre-mixed and packaged number of raw materials that only require one final production step, back in 2019. We have grown from zero to 416 tonnes in less than three years since.

Expanding a product line usually means spending more time, money, and resources. However, charging one of our 70 premixes will eliminate long development times, purchase of raw materials, quality control, warehousing or investment in new machinery.

We will provide you with all materials and manufacturing instructions you need, including our packaging designs, if you choose our brand. Our unique selling proposition is that we offer premixes with more options and greater flexibility than very nearly any other pharmaceutical company.



Premix production in tonnes



Implemented premix formulations





[illegible]



EURO OTC PHARMA®

— International Manufacturing and Distribution Group —

**For more information about our company,
please don't hesitate to get in touch with us.**

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