



**asime**

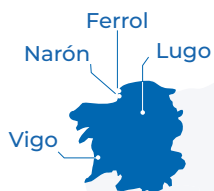
Galician Association  
of Metal Industries and  
Associated Technologies

**ENHANCING  
INDUSTRY**





Representation,  
commitment and  
professionalism  
to provide a 360°  
services to metal  
sector companies  
and their associated  
technologies



“ We promote the Galician industry  
at national and international level,  
encouraging networking, social dialogue,  
professional qualification, innovation,  
occupational safety and comprehensive  
and personalized advice. ”



# MORE THAN 45 YEARS EMPOWERING THE GALICIAN INDUSTRY

Asime is the Association of Metal Industries and Related Technologies of the region Galicia (northern Spain). Founded in 1977, it has been promoting Galician industry nationally and internationally for 45 years. It is the most important industrial organization in the region, currently with more than 600 associated companies throughout the value chain, representing 20% of the Galician GDP and employing more than 57,000 people.

Asime's main mission is to promote the Galician industrial fabric and its socioeconomic impact, with a special focus on innovation, competitiveness, sustainability, internationalization, and institutional representation. As a cluster of the Galician metal industry and its technologies, Asime defends the common interests of its associated companies, providing them with comprehensive services in all areas: legal, labor, training, PRL, R&D, quality, foreign trade and employment, among others.



**1977**

FOUNDATION YEAR



**+600**

ASSOCIATED COMPANIES



**20%**

GALICIAN GDP



**+57.000**

EMPLOYEES



Automotive  
and transport



Naval-maritime



Constructions,  
metal structures  
and enclosures



Offshore  
wind energy



Aerospace



Aluminum:  
extrusion, carpentry  
and enclosures



Elevators



Industry 4.0 technologies,  
engineering and  
complementary services



### **Institutional representation**

Dialogue with the administration and public and private organizations at regional, national and international level to defend the interests and needs of the sector.



### **Networking**

Dynamizer of the Galician industrial sector, meeting point for cooperation and networking among the sector's entrepreneurs through events, projects and joint initiatives.



### **Collective negotiation**

Agent for social dialogue in labor relations and negotiation of sectoral collective bargaining agreements at national and regional level.



### **Business advice**

Support to companies in labor, legal, innovation, funding and subsidies, ORP, environment, quality, communication and other areas of interest.



### **Foreign trade**

Promotion of internationalization actions such as group stands in trade fairs or commercial visits to expand the business of Galician industry abroad.



### **Innovation**

Promotion of R&D&I projects that foster synergies between the Galician business fabric and strengthen its competitiveness, with a special focus on Industry 4.0 and energy transition.



### **Training and employment**

Quality training for managers and workers in accordance with the real needs and new challenges of the sector. Official placement agency for attracting talent and boosting employability in the industry.



### **Marketing and events**

Publicize the achievements and impact of the sector through benchmark events, information management with the media and general public, and relations with associated companies.



### **Occupational health and safety**

Surveillance of occupational risk prevention and industrial safety, dissemination of new legislation, documentation center and recognized provider of official ORP training.



### **Purchasing and procurement**

Joint negotiation to obtain competitive benefits for member companies in insurance premiums, energy purchases, fuels and other supplies.

## FLAGSHIP INITIATIVES



### Mindtech: Metal Industry & Technologies International Trade Fair

Asime organizes the Iberian industrial sector's benchmark trade fair every two years. Mindtech brings together leading national and international companies as a hub for industrial business between Europe, Africa and the Atlantic countries, with a focus on innovation in the metal industry and future technologies.



### IDE-Asime Industrial Development Institute

Unique training initiative in Galicia for its specific focus on the industry. High-level training and coaching for executives and middle management in order to achieve business excellence linked to new technologies, Industry 4.0, energy transition and Big Data.



### Joint Prevention Service

Asime's Joint Prevention Service (SPM) is a pioneer in the sector. More than 20 years of experience ensuring the safety and health protection of workers in companies in the metal industry.

## Promotion of key activities



#### InfabHub

Digital Innovation Industrial Hub that boosts the sector at cross-border level between Galicia and Portugal.



#### FELUGA

The first transnational organization formed in the European Union between Asime and its Portuguese counterpart Aimmap.



#### Galician Offshore Energy Group (GOE-Asime)

Promoting offshore wind energy in Galicia as a benchmark opportunity for economic development.



#### SECDEFENSE Security and Defence Group

Joins forces between companies in this activity, promoting collaboration, innovation and the development of advanced solutions for security and defence in Galicia.



#### Galician Aerospace Consortium (CAG)

Promoting Galicia as an aerospace hub.

### Member organizations

Organizations supported by Asime to promote related activities such as elevators, ironwork or technical assistance.





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