

The background of the slide is a blue-tinted industrial scene. It features a large, circular, ribbed structure, possibly a silo or a large tank, with a central opening. To the right, a stream of liquid is being poured into a large, shallow container. The overall image has a strong geometric and industrial feel, with diagonal lines and a sense of scale.

desmet

global solutions
provider for the
food, feed & biofuel
industries



OUR PURPOSE

We enable the creation of quality
food, feed and biofuel,
providing a better future for all.

WELCOME ABOARD

Dear Valued Customers, I extend a warm welcome! It is with great enthusiasm that I share our company's core values which guide our team in their everyday endeavours.

At Desmet, we are **committed** to delivering high-performing process plants, equipment and services aimed to exceed your expectations. Your satisfaction and success are at the forefront of everything we do.

We pride ourselves on being **accessible** and fostering open lines of communication. We are close to our customers all over the world to better understand their needs and provide prompt assistance. We believe that strong relationships are built on collaboration, transparency, and active engagement.



Being **innovative** is at the heart of Desmet. We continually develop novel improvements to our processes, equipment, and the end-products they produce. By nurturing a culture of curiosity and creative thinking, we aim to bring you cutting-edge solutions that transform the way you operate and enable you to thrive in an ever-evolving market.

Our team at Desmet is comprised of **highly skilled** professionals who bring extensive expertise and passion to their work. We invest in global talent which pursues excellence in engineering and the delivery of reliable solutions tailored to your specific requirements.

As we enjoy our journey together, I invite you to witness the dedication and values that set Desmet apart. We are here to support your success, empower your growth, and be your trusted partner every step of the way.

To our esteemed customers, we are deeply grateful for your loyalty and collaboration. Your support has been instrumental in our journey. For those new to Desmet, we extend a warm welcome. With over 75 years of expertise, we are committed to earning your trust and building a successful partnership.

Warm regards,

OLIVIER HANNE

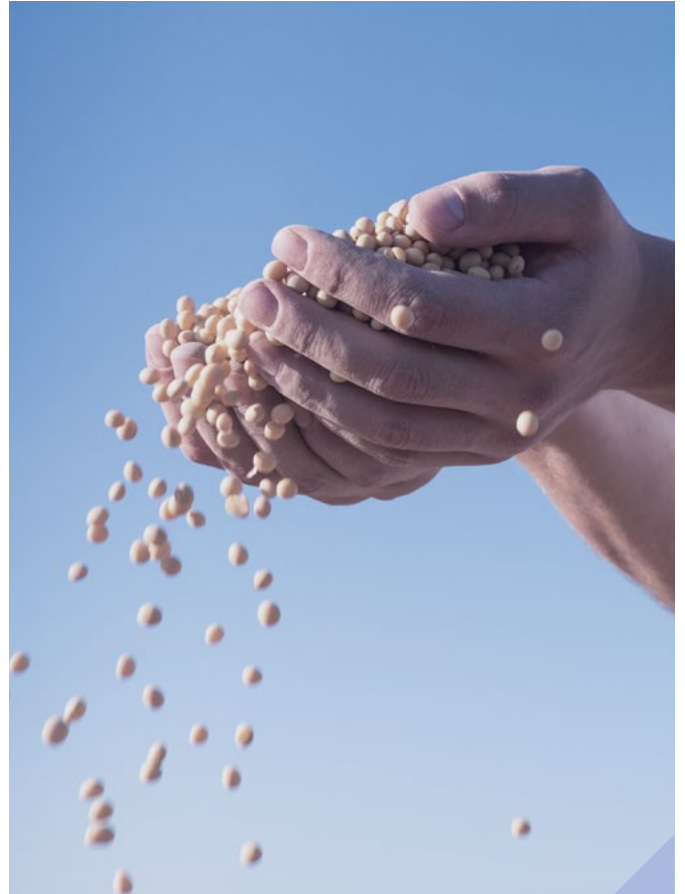
President, Desmet | RoseDowns | Stolz

WHO WE ARE

DESMET IS A LEADING GLOBAL PROVIDER OF CUSTOM-ENGINEERED PLANTS AND EQUIPMENT FOR THE FOOD, FEED AND BIOFUEL INDUSTRIES.

Our reliable and innovative technologies transform oilseeds, grains and tropical oils into protein feed/food, edible oils/fats, oleochemicals and biofuel.

We deliver best-in-class expertise through 3 long-standing brands:
Desmet, RoseDowns and Stolz.



Oils & Derivatives

Oils & Fats refining, Fat modification, HVO pre-treatment, Biodiesel, Oleochemicals

desmet

Grains & Oilseeds

Oilseed preparation, Solvent extraction

Grains & Oilseeds

Oilseeds and Rendering presses

ROSEDowns

Grains & Oilseeds

Grain handling, Feed & Food milling

STOLZ

OUR KEY FIGURES



>€400 MILLION
turnover



>1,000
employees



> 25,000
projects



150
countries served



70
patents

>75
years of experience

3
innovation centers

16
offices globally

OUR LONG HISTORY OF GROWTH & EXPANSION



Preparation and Extraction

1946



Refining

1963



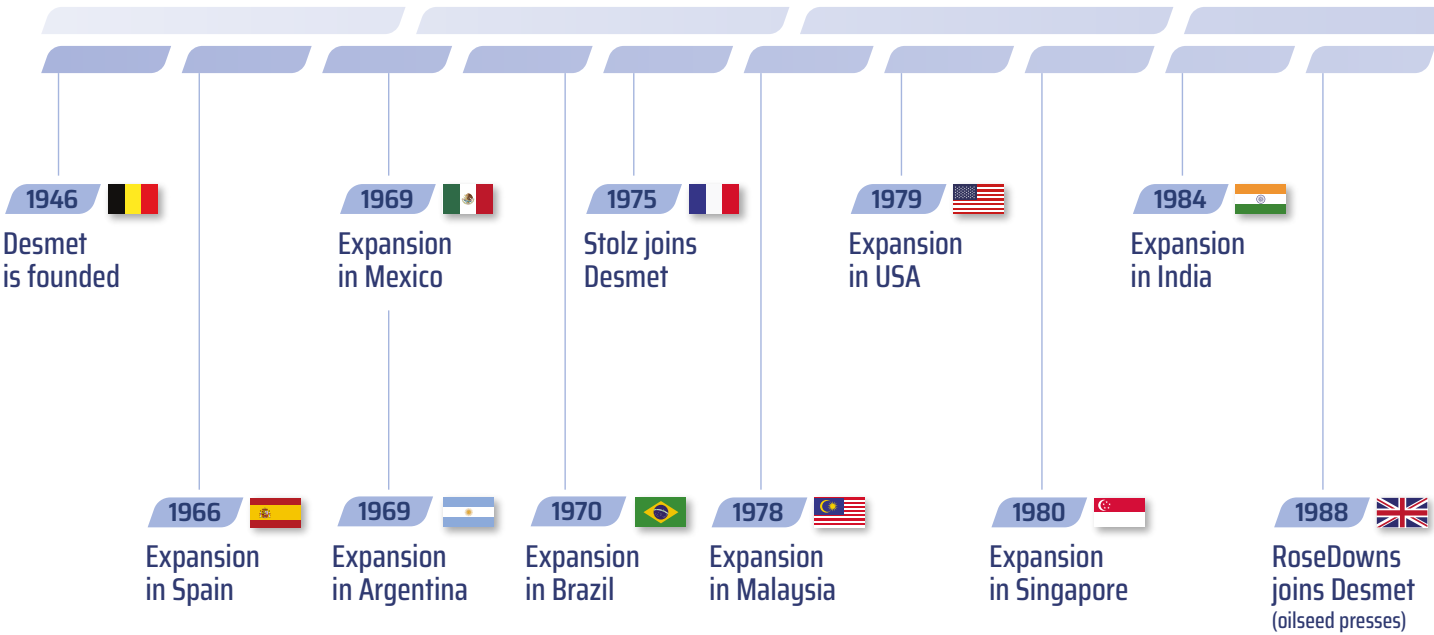
Grain Handling and Feed Milling

1975



Fat Modification

1983





Oleochemicals



Biodiesel



HVO Pre-treatment

1990

2002

2007

1989 
Acquisition
of Votator
deodorizer
technology

1999 
Acquisition of
French solvent
extraction
technology

2002 
Expansion
in China

2015 
Expansion
in Morocco

2020 
Acquisition of
Serptec
(rendering presses)

1995 
Expansion
in Russia

2000 
Global
Engineering
Center

2011 
Expansion
in Indonesia

2019 
Expansion
in Vietnam

2024 
Expansion in
South Africa

DESMET: OUR COMPLETE TECHNOLOGY OFFERING





OUR BUSINESS PRINCIPLES

RELIABILITY



Our skilled engineering and insistence on quality enable high plant uptime, thus protecting processor profitability.

Broad Processing Expertise

Global Project Execution Experience

Engineering incorporating Product & Process Safety

In-house Automation Engineers to ensure smooth operation

In-house workshop Inspection teams to ensure Top Quality

In-house Erection & Commissioning technical advisors



OUR BUSINESS PRINCIPLES

ACCESSIBILITY



Our global network of offices ensures a close and reliable partner for project execution and ongoing plant operation.

Our team understands the importance of close relationships with our customers to provide the best service prior, during and after the project execution.

Knowledge of Local Market constraints

Reactivity and Prompt availability of our team

Technical Support and Assistance

Local Presence in most Markets Globally

Engineering support to Improve Performance



OUR BUSINESS PRINCIPLES



INNOVATION

Our continuous investment in R&D ensures that we provide effective plants today which are prepared for the industry challenges of tomorrow.

Improvement of Existing Processes

New Applications

Custom R&D

Pilot Plants & Mobile Pilot Units

Operations Optimization Services

DESMET INNOVATION CENTERS

 BELGIUM R&D focus: Oils & Derivatives	2 technology halls	1 analytical lab
 FRANCE R&D focus: Oilseed & Grains	2 technology halls	1 analytical lab
 MALAYSIA R&D focus: Oils & Derivatives	1 technology hall	1 analytical lab



OUR BUSINESS PRINCIPLES

SUSTAINABILITY

Our plants are designed for lowest utility, water and chemical consumption to minimize operating cost and enhance sustainability.

OUR ESG COMMITMENT

ENVIRONMENTAL

- **Technologies saving utilities & chemicals and minimizing waste & effluent**
- **The plants we provide improve environmental impact**
- **Reducing total cost of ownership (“TCO”)**
- **Travel reduction**
- **Efficient Desmet facilities**

SOCIAL

- **Empowered, diverse workforce**
- **Health and Safety focus**

GOVERNANCE

- **Strong compliance**



OUR BUSINESS PRINCIPLES

VALUE-MINDED

Our global engineering centers in Asia along with extensive Asian sourcing & manufacturing delivers value.

Most labor-intensive work (>300,000 hours/year) completed in Asia

Selected Global Resources pooled for Cost Efficiency

Resources pooling smooths any Geographic Cyclicality

GLOBAL POOLED RESOURCES

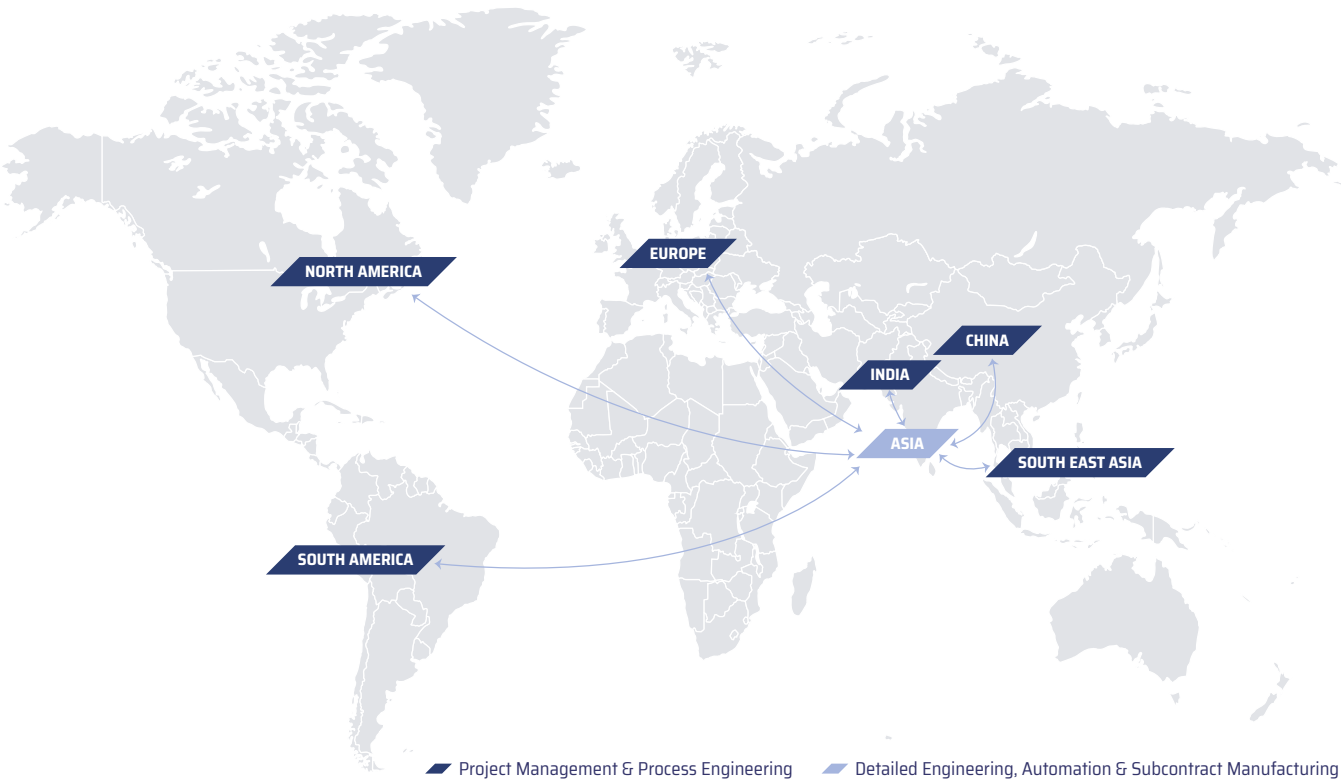
R&D/Pilot Plants

Technical Best Practice

Global Sourcing

Detailed Engineering

Automation & Electricals



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FOR THE FOOD, FEED AND BIOFUEL INDUSTRIES**

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SCIENCE BEHIND
TECHNOLOGY



[DESMET.COM](https://www.desmet.com)