

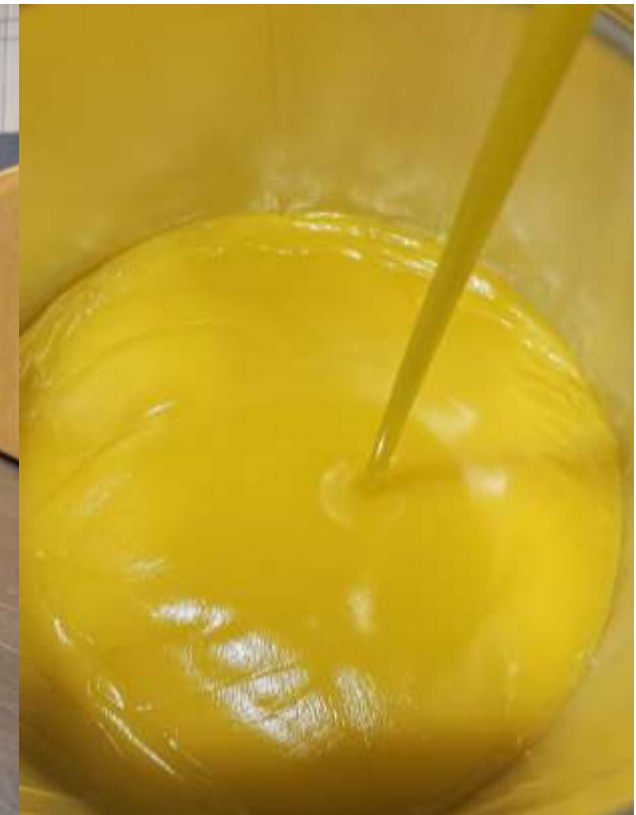


TRADE PRESENTATION



MILKIO – THE BUTTER & GHEE COMPANY

- Milkio moved to a bigger factory in July 2021, that have significantly enhanced our production capability
- With RMP and SQF Certifications – Milkio is the right trusted Ghee Butter supply partner



MILKIO – New Zealand's Specialist in Ghee Butter

OUR JOURNEY TO DATE

Our journey started in 2016 when we established Milkio in New Zealand.

Since its founding, the company has grown significantly worldwide. We currently export to 27+ countries in North and South America, the **Middle East**, North Africa, Southeast Asia, and Australia.

We have successfully commercialized four varieties of ghee and two varieties of butter to date.

Our vision is to be the world's leading Butter Ghee business.

Our mission is to take Premium quality from New Zealand to the World.

We believe that keeping our customers happy is of the utmost importance to achieving our vision and mission. Milkio prides itself on being a socially responsible organization with a strong commitment to quality.

We believe in professional growth through collaborative teamwork and maintenance of integrity without compromising our produced products' safety or quality.



WE STAND BY OUR VALUES OF

- ✓ EXCELLENCE
- ✓ HONESTY
- ✓ HARDWORK
- ✓ TRANSPARENCY
- ✓ TRUST
- ✓ COURAGE
- ✓ MOTIVATION

INTRODUCTION

Milkio Foods, a leader in premium ghee production, leverages its New Zealand roots to excel in the global export market. Established in 2016, the company is committed to **quality and innovation**.

Milkio Foods began its export journey in 2017, initially shipping to Taiwan and Australia. Milkio's products are distributed to supermarkets, retail chains, and food services in over 26 countries, showcasing significant market expansion. The company's strategic presence spans New Zealand, the USA, Australia, Taiwan, UAE, Egypt, Saudi Arabia, Iraq, Qatar, Singapore, Japan, and China. Milkio offers Private Label options, enhancing its brand reach and flexibility in diverse markets.

In 2025, Milkio Foods plans to expand to 35 countries, increase its workforce to over 50 employees across four global offices, and offer at least 10 distinct products.

Milkio Foods is a leading provider of high-aroma, organic ghee, sheep ghee, and blend ghee with Pure Butter & lactic butter spread, catering to the growing global demand.

The company's expertise in butter and ghee production, along with its commitment to innovative recipes, makes it the only business in New Zealand dedicated to this niche. It places a strong focus on its team, facilities, and brand.

OUR STRATEGIC PILLARS :

- ✓ GRASS-FED BENEFITS
- ✓ PRODUCT INNOVATION
- ✓ UNMATCHED QUALITY
- ✓ TRACEABILITY
- ✓ BRAND STORY



WHY GHEE? WHY MILKIO BUTTER GHEE?



MILKIO CURRENTLY EXPORTING GHEE TO 27+ COUNTRIES

Why Milkio Unsalted Butter?

Experience the unmatched quality and rich taste of **Milkio's New Zealand Unsalted Butter**. Crafted exclusively from premium pasteurized cream derived from cow's milk, this butter redefines excellence in every detail. With an impressive **82% milk fat content**, it delivers a fresh, creamy flavor and a superior buttery mouthfeel that enhances any recipe.

- **Premium Quality:** Made in New Zealand using state-of-the-art production processes to ensure superior food safety, consistency, and quality.
- **Rich Flavor and Taste:** The 82% milk fat content creates a luxurious texture and an exquisite taste that amplifies the natural goodness of your creations.
- **Natural Ingredients:** Contains 73% milk fat and 27% cream, with no added artificial ingredients.





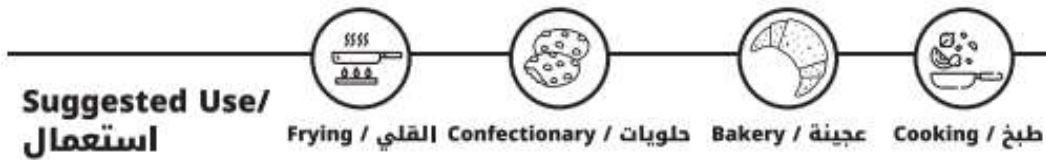
Why Milkio Lactic Unsalted Butter?

Experience the unmatched quality and rich taste of **Milkio's New Zealand Lactic Unsalted Butter**. Crafted exclusively from premium pasteurized cream derived from cow's milk, this butter redefines excellence in every detail. With an impressive **82% milk fat content**, it delivers a fresh, creamy flavor and a superior buttery mouthfeel that enhances any recipe.

- ✓ **Premium Quality:** Made in New Zealand using state-of-the-art production processes to ensure superior food safety, consistency, and quality.
- ✓ **Rich Flavor and Taste:** The 82% milk fat content creates a luxurious texture and an exquisite taste that amplifies the natural goodness of your creations.
- ✓ **Ingredients:** Contains Milk Fat (73%), Cream (Milk) (27%), Lactic Acid (270), Starter Distillate

Milkio's Lactic Butter Spread

- ✓ Milkio's New Zealand Buttery Spread (Lactic, Unsalted) contains 82% fat (Cow's **Milk** Fat 57%, Vegetable Fat 25%). Its smooth texture and rich flavour make it a versatile choice for all culinary needs.
- ✓ Use it as a spread, condiment, and for cooking, baking, and confectionery purposes.
- ✓ Made in New Zealand From Local & Imported Ingredients
- ✓ Rich flavor & Taste
- ✓ Storage Condition: Keep Frozen/ Refrigerated at -18°C



- ✓ Cooking, sautéing, barbequing, baking & confectionery uses
- ✓ Sauces/ dressing spread
- ✓ Food service professionals and restaurants use





WHY GHEE?

- ✓ Ghee is a wholesome, nourishing, and easily digestible alternative to butter and other cooking fats and oils.
- ✓ It has a long shelf life and doesn't require refrigeration.
- ✓ It has a high smoke point (485°F) which means it's suitable for a range of cooking styles, including frying, sautéing and BBQing (it won't convert to harmful free radicals at high temperatures).
- ✓ Naturally rich in good fats and fat-soluble vitamins.
- ✓ It offers a host of health benefits, including boosting digestion, reducing inflammation, and strengthening immunity.
- ✓ As the impurities and milk solids are removed through clarification, it's suitable for lactose intolerant people and those on Keto or Paleo diets.



WHY MILKIO GHEE?

HIGH QUALITY DAIRY INGREDIENTS

We take best quality dairy ingredients to make the most flavorsome Ghee!

BATCH-MADE WITH CARE

We take no shortcuts and make no compromise when it comes to our clarification and crafting processes. Our approach is small-scale and quality-focused, with an emphasis on quality, healthful goodness and taste.

NATURALLY DELICIOUS

Our ghee has a unique smooth buttery flavour, caramelised aroma and luscious texture that can only be achieved with the utmost patience and skill.

YOUR HEALTH AT HEART

Milkio Ghee is a natural power packed with good fats and fat-soluble vitamins. It is a rich source of beta carotene, Conjugated Linoleic Acid (CLA) and Butyric Acid.

It is free from genetically modified ingredients, antibiotics, growth hormones, and MSG.

It is free from Lactose, Casein, and Gluten.

QUALITY ASSURED

Our **quality standards** are robust, our certification is up to date, and we always adhere to international food safety protocols.

SUSTAINABLE & TRACEABLE

Every batch of Milkio ghee can be traced back.

We've designed each stage of our manufacturing process in accordance with the highest level of responsible and eco-friendly standards.



MILKIO BUTTER New Zealand Butter (Unsalted)



Product	SKUs	Tubs	Carton Box
New Zealand Butter (Unsalted)	4Kg, 25Kg	✓	✓

SKU	WEIGHT (KG)	DIMENSION (CM) H X W X L	UNITS (CARTON)	CARTONS / LAYERS	LAYERS/ PALLET	CARTONS / PALLET	NO OF PALLETS 20 FT	NO OF BOX / 20FT RF	NO OF PALLETS 40 FT	NO OF BOX / 40FT RF
New Zealand Butter (Unsalted)	4	20.5 X 36.5 x 36.5	4	6	8	48	10	1920	20	3840
New Zealand Butter (Unsalted)	25	28.6 X 24.2 X 37.3	1	12	3	36	18	648	26	936



MILKIO BUTTER SPREAD

Butter Spread (Lactic, Unsalted)



Product	SKUs	Tubs	Carton Box
Butter Spread (lactic, Unsalted)	4Kg, 25Kg	✓	✓

SKU	WEIGHT (KG)	DIMENSION (CM) H X W X L	UNITS (CARTON)	CARTONS / LAYERS	LAYERS/ PALLET	CARTONS / PALLET	NO OF PALLETS 20 FT	NO OF BOX / 20FT RF	NO OF PALLETS 40 FT	NO OF BOX / 40FT RF
Butter Spread (lactic, Unsalted)	4	20.5 X 36.5 x 36.5	4	6	8	48	10	1920	20	3840
Butter Spread (lactic, Unsalted)	25	28.6 X 24.2 X 37.3	1	12	3	36	18	648	26	936



MILKIO GHEE PRODUCTS RANGES AND SKUS

- ✓ Pure Butter Ghee High Aroma (Natural & Flavored) - Tins
- ✓ Sheep Ghee
- ✓ Ghee Blend



SKUs (TIN CANS)	CONSUMER PACK	SKUs (TUBS) & TINS	FOOD SERVICE PACK
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- ✓ 14 Fl oz (400 ml) 363 gm
- ✓ 27 Fl oz (800 ml) 726 gm
- ✓ 54 Fl oz (1.6L) 1451 gm



- ✓ 10L Tub
- ✓ 18Kg Tin



SKUs	BULK PACK	SKU	400 mL / 363 g Tins	800 mL / 726 g Tins	1.6L / 1451 gm Tins	10 L Tubs	18 Kg Tins
✓ 1MT POD		UNITS / CARTON	24	12	8	1	1
		CARTONS / LAYERS	12	8	12	16	14
		LAYERS / PALLET	9	14	13	8	4
		TOTAL CARTONS	108	112	156	72	60
		TOTAL UNITS / PALLET	2592	1344	1248	80	60
		DIMENSION (CM) H x W x L	20 x 27 x 36	14 x 32 x 42	15 X 30 X 15	24 X 38 X38	29.7 x 27.5 x 36.8
		PALLET CBM	2.59	2.74	2.72		1.54
		PALLET HEIGHT (M)	1.96	2.07	2.06		1.57
		PALLET WEIGHT (KG)	1037	1076	1997	775	1081

MILKIO GHEE PRODUCTS

Pure Butter Ghee High Aroma Ghee (Natural) Tubs (Ethnic Style)

Product	SKUs	IML Tubs
Pure Butter Ghee High Aroma Ghee (Natural)	1 L	✓
Pure Butter Ghee High Aroma Ghee (Natural)	2 L	✓
Pure Butter Ghee High Aroma Ghee (Natural)	2 L	✓

SKU	UNITS/ CARTON	CARTONS/ LAYERS	LAYERS/ PALLET	TOTAL CARTONS	TOTAL UNITS/ PALLET	DIMENSION (CM) H x W x L	Pallet (CBM)	PALLET HEIGHT (M)	PALLET WEIGHT (KG)
1 ltr TUB (IML)	9	6	11	66	594	22.1 x 41.7 x 41.7	3.36	2.54	399
2 ltr TUB (IML)	6	6	9	54	324	15.5 x 52.5 x 52.5	1.99	1.51	325
4L TUBS (IML)	4	6	6	36	144	19.5 x 43 x 43	1.69	1.28	562



WE OFFER YOU UNPARALLELED QUALITY ASSURANCE



Milkio takes great pride in its approach to quality standards and food safety.

The company is taking part in the Registered Manufacturing Premises Food Safety Programme of MPI.

The company is HACCP-based RMP (MPI, NZ) and SQF certified.

The quality and various food safety certifications, such as Halal and Kosher, are as follows:



Assure Quality Certificate



USFDA Certificate



Kosher Certificate



Halal Certificate



SQF Certificate



RMP Certificate



Organic Exporter Certificate

MILKIO GRASS-FED GHEE



Packed with what you want:

- ✓ High Quality Ingredients
- ✓ Keto & Paleo Friendly
- ✓ Suitable for Vegetarians



Suitable
for
vegetarians



Free of what you don't want:

- ✓ Gluten
- ✓ GMOs
- ✓ Preservative
- ✓ Lactose & Casein



Lactose
Casein
free



Made the way you like:

- ✓ Halal
- ✓ Kosher
- ✓ SQF Certified



Kashrut
Authority
Certified





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