



WE SPEAK DAIRY



PHILPOT
DAIRY PRODUCTS LTD

About Us

Philpot Dairy Products Ltd is a specialised dairy ingredients business backed by

Unternehmensgruppe Theo Müller (UTM)

a privately owned dairy, deli and services business.

UTM was founded in Bavaria, Germany and is known as one of the largest dairy businesses in the world.

With 90 years of experience in the international market of dairy products and together with its wide network of partners, Philpot has become an expert in the supply of high-end dairy ingredients.



PHILPOT
DAIRY PRODUCTS LTD

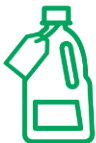
Our history

A Long-Standing Partner of the UK Dairy Industry



Our founder, A. H. Philpot, built the first dryer in Kirkcudbright, Scotland

1934



Philpot as the exclusive agent to sell SMP for the Scottish Milk Marketing Board

1948

PHILPOT

DAIRY PRODUCTS LTD

A.H. Philpot and Sons becomes Philpot Dairy Products Ltd

1985



Philpot becomes part of Dairy Crest following the deregulation of The Milk Marketing Board of England and Wales

1994



1937

Establishment of A.H. Philpot & Sons



1966

Philpot gains exclusive agency of 5 Milk Marketing Boards in the UK for milk powders



1986

Philpot Dairy Products is acquired by the Milk Marketing Board of England and Wales



2015

Philpot Dairy Products Ltd becomes part of Muller UK and Ireland



PHILPOT

DAIRY PRODUCTS LTD

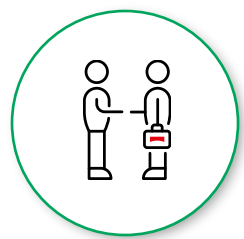
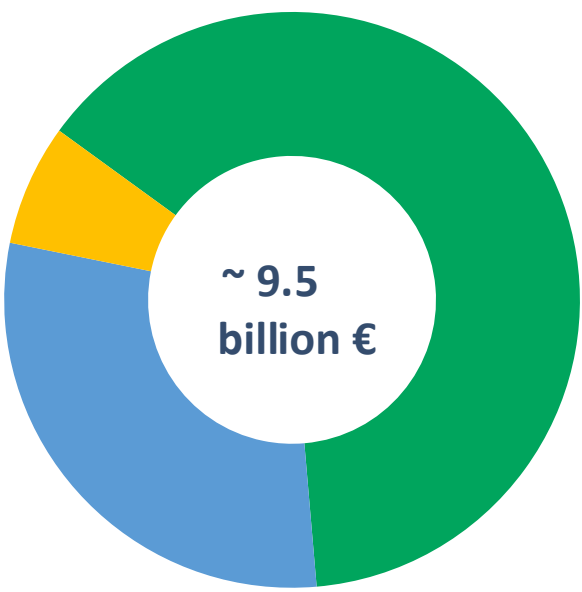
Philpot and Unternehmensgruppe Theo Müller

The Power of a Global Dairy Multinational

600 M €
Fish & Deli
Dressings & Sauces

6 bn €
Dairy

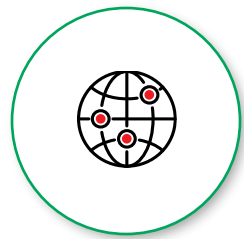
2.9 bn €
Logistics & Services



Employees
33,800



Turnover
9.5 BN €



Production sites
21



PHILPOT

DAIRY PRODUCTS LTD

Unternehmensgruppe Theo Müller

Famous Brands



PHILPOT
DAIRY PRODUCTS LTD

Philpot & Müller UK & Ireland

Major players in the United Kingdom

£650m

invested to create
Britain's best
invested dairy network



Müller purchase
of all raw milk produced on
Britain's farms

1/4



3.4 billion

litres of milk
per annum



Müller Farmers offer
**consistently
better quality
milk** versus the
total GB pool



Milk sourced from

1,500

dairy farmers
in Britain



**>50,000
tonnes**

Of milk powders per
annum



UK team of
4,500
industry
experts



Produce

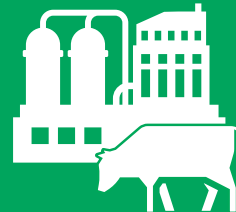
**>50,000
tonnes**

of butter per annum



6 modern state
of the art dairies

3 Yogurt & Desert
factories



3

Drying
towers

2

Butter
factories

Carbon
net zero
ambition by 2050



PHILPOT

DAIRY PRODUCTS LTD

Philpot & Sachsenmilch

High-End Functional Ingredients from the Largest Dairy Plant in Europe



SALES

EUR 1.6 bn



In dairy business

ANNUAL
MILK INTAKE

1.9 bn kilo



**3,000
colleagues**

IN LEPPERSDORF



200,000

TONS

UHT MILK

per year



130,000

TONS

INGREDIENTS

per year



70,000

TONS

BUTTER

per year



3,000,000,000

POTS/BOTTLES

YOGHURT

per year



100,000

TONS

CHEESE

per year



50,000

TONS

FRUIT PREPARATION

per year



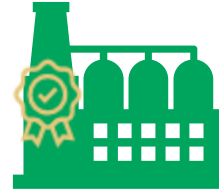
PHILPOT

DAIRY PRODUCTS LTD

Our Network of Partners

Experts for Your Food and Nutrition Applications

- Our ingredients originate from factories located in major dairy regions with high quality standards and superior technical expertise
- We have established strong partnerships with our suppliers over the years with a focus on innovation and long term value addition
- Our main goal is to offer our customers the right solutions for their applications

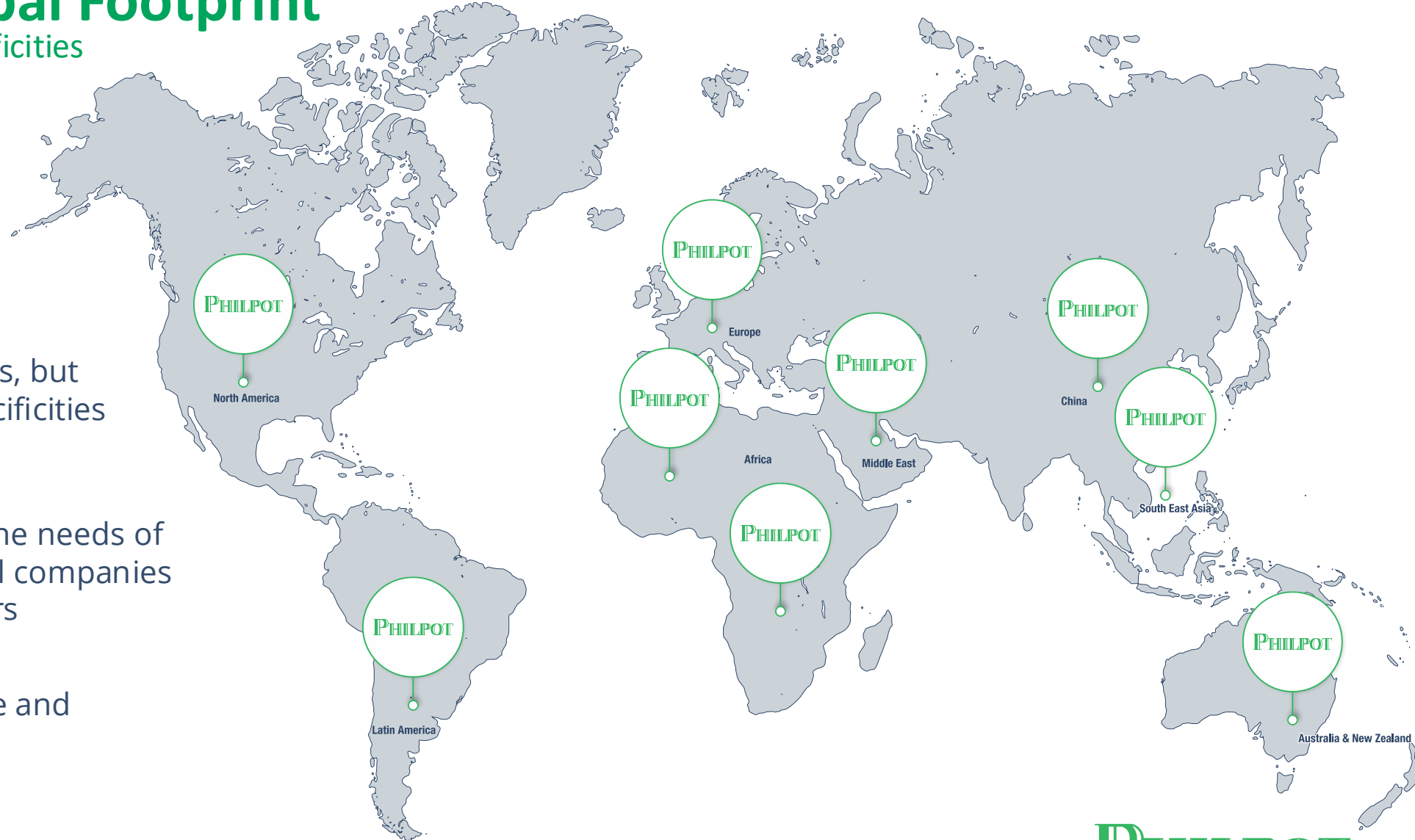


PHILPOT
DAIRY PRODUCTS LTD

Philpot's Global Footprint

Adjusting to Local Specificities

- We are a global business, but we understand the specificities of our local markets
- We are proud to cater the needs of large food multinational companies but also smaller resellers
- We speak your language and we speak Dairy



PHILPOT
DAIRY PRODUCTS LTD

The Philpot Way

Unlocking Long Term Mutual Value

Dairy is in our DNA and we are trained experts in dairy ingredients

A long history of establishing new functional products and new markets for our partners

- Heat Stable milk powders
- Low spore milk powders
- Enriched milk powders

We believe in long term relationships to unlock sustainable value with our partners

- Some of our partnerships date back to the early days of Philpot
- We have served several International Key Accounts and our distributors for decades

Our roots and background make us

Experts in Dairy

who understand your need



We have brought new

Added Value

to our Customers
and Suppliers



Forging long term

Partnerships

to capture opportunities together



PHILPOT
DAIRY PRODUCTS LTD

Our commitments!



You are in good hands!

Our team is committed to delivering top class customer service for the longer term

We will go the extra mile to make sure your experience is smooth



Your Success is Our Success!

We work to generate sustainable mutual value

We strive to establish long term partnerships with our customers, suppliers and all stakeholders



We speak Dairy!

Our history, our experience and reach in the dairy sector allow us to offer the best match for your dairy application



Connect to the Philpot Network!

Our multilingual team and our network of trusted partners located across the globe allow us to have a global reach whilst understanding the local specifics



Let's talk about Price Volatility!

We know volatility in the dairy market has increased and we want to help our partners in managing their risk by using alternative pricing mechanisms



Our products:

Experts in Dairy Ingredients and Dairy Derivatives

We offer dairy ingredients suitable for all the applications of our customers



Milk Powders

Skimmed & Whole

HH, MH, LH, HHHS

Standard/Low Spore

Instant/Regular



Whey Powders

Sweet

MH

Standard

Regular



Buttermilk Powders

Sweet

MH, HHHS

Standard/Low Spore

Regular



Whey Protein Concentrates

80%

70%

35%

Standard/Native

Instant/Regular



Enriched Milk Powders

26% Fat - 24% Protein

26% Fat - 13% Protein

Fortified/Vitaminised

Instant/Regular



PHILPOT
DAIRY PRODUCTS LTD

Our products:

Experts in Dairy Ingredients and Dairy Derivatives

We offer dairy ingredients suitable for all the applications of our customers



Casein

Rennet
Micellar

80-90
80-85



Butter

Sweet Cream
Lactic



Anhydrous Milk Fat

AMF



Cheese

Cheddar
Gouda
Edam
Mozzarella

Young/Mature



Formulated Dairy Powders

Wet blend
Dry Blend



PHILPOT
DAIRY PRODUCTS LTD

Get in touch

philpots@muller.co.uk



PHILPOT
DAIRY PRODUCTS LTD