

EUROTEAM

Your partner for success
in the baking and confectionery industry



EUROTEAM: 360° FOR YOUR INDUSTRY



My Favorite Recipe? Your Success

Dear customers,

Only those who think outside the box and keep several areas in mind can support companies optimally and individually. This is exactly what we do at Euroteam: we are your experts in the areas of consulting, recruitment, product strategy and technical know-how. And we do not see these separately, but use synergies and our network to achieve the best result for you.

With EUROTEAM, you can rely on a globally experienced all-round service provider in consulting, personnel management, product development and technology. Since 1994, we have specialised in understanding the most diverse companies in the bakery and confectionery industry and providing them with needs-oriented advice. Both employers and employees associate EUROTEAM with more than 25 years of success.

In this spirit: Here's to many freshly baked ideas!

Sincerely,



Frank Schütrumpf

Managing Director EUROTEAM Consulting GmbH





Clear-eyed Consultancy

Communication on an equal footing

EUROTEAM Consulting is a leading international service provider for multi-level corporate consulting, project management, and process optimization. Managing Director Frank Schüttrumpf brings to the table many years of experience in corporate and human resources consulting as well as in product development. He and his team offer efficient, pragmatic, and sustainable consulting – and above all, communication on an equal footing. The most important ingredient: listening

We recognize:

The most important expert is you.

No one knows your company better than you do. Many daily business decisions require an inside view. But for bigger decisions, an outside expert's perspective can sometimes make all the difference. That's what we are here for.

We have known and worked in the baking and confectionery industry for over 25 years. Being in the know about current market developments is our daily bread. This allows us to respond flexibly to individual company needs.





Sustainable solutions at all levels

Together, we examine the challenges facing your company. What are your corporate strengths? What are your weaknesses? What opportunities and what risks do they pose? When optimizing one process, we keep an eye on all the others too, examining every level involved in the process.

We call this concept 'multi-level consulting'. Together, we find solutions that not only sharpen your market profile, but also leverage your company's medium- and long-term success.

Tailor-made project management

EUROTEAM Consulting also offers support for initiating and implementing new project goals. From conception to after-the-fact evaluation, our project managers are at your side. This includes planning, implementation, financial controlling of results, and employee coaching as needed, tailored precisely to your company and project needs.



Our service at a glance

- Multi-level-consulting: clear-eyed, efficient, and pragmatic
- Sustainable process optimization
- Far-seeing corporate analysis
- Individual solutions
- Support for change management
- Project management from conception to evaluation
- Customized employee coaching

You Seek – We Find!

Specialist personnel that fits your company

In times when qualified personnel is rare, it is all the more important to fill vacant posts with specialists as quickly as possible. EUROTEAM Personal Marketing finds outstanding specialists who are a perfect fit for you and your company.

A strong network

Our extensive international network allows us to think – and look – outside the box: We look for your new team members in Germany, Austria, Switzerland, and all over the world. EUROTEAM Personal Marketing maintains good connections with leading consultants with international experience in industry, business, and trades.



EUROTEAM Personnel Consulting

Your dream team, step by step

DIRECT
COMMUNICATION

01

SELECTION
OF SUITABLE
CANDIDATES

02

PERSONAL MEETING /
INTERVIEW

03

DOSSIER /
PRESENTATION

04

Finding a top team – together

As the link between employer and employee, EUROTEAM Personal Marketing finds the best solution for both parties. Because long-term success is possible only through efficient seeking and finding. We fill any position, from specialists and executives in the baking and confectionery industry to mechanical engineers in the food technology sector.

Perfection made easy

Let us do the work! EUROTEAM Personal Marketing takes care of the hard recruiting work and presents a hand-picked selection of top candidates. All you need to do is decide who is the best fit. EUROTEAM can provide individual long-term employees, or short-term workers for peak times. We also have specialist experts available on a project basis.

Succession planning

You want to leave your company in good hands, but lack a suitable successor? We can offer significant support for your search. Thanks to years of experience in the industry and an extensive international network, we know the capabilities and future goals of many rising entrepreneurs.

You decide whether one of our favorites is right for your company.

Our primary markets

EUROTEAM Personal Marketing is active primarily in Germany, Austria, and Switzerland, as well as Eastern Europe and the Middle East. In addition, you benefit from our global network.

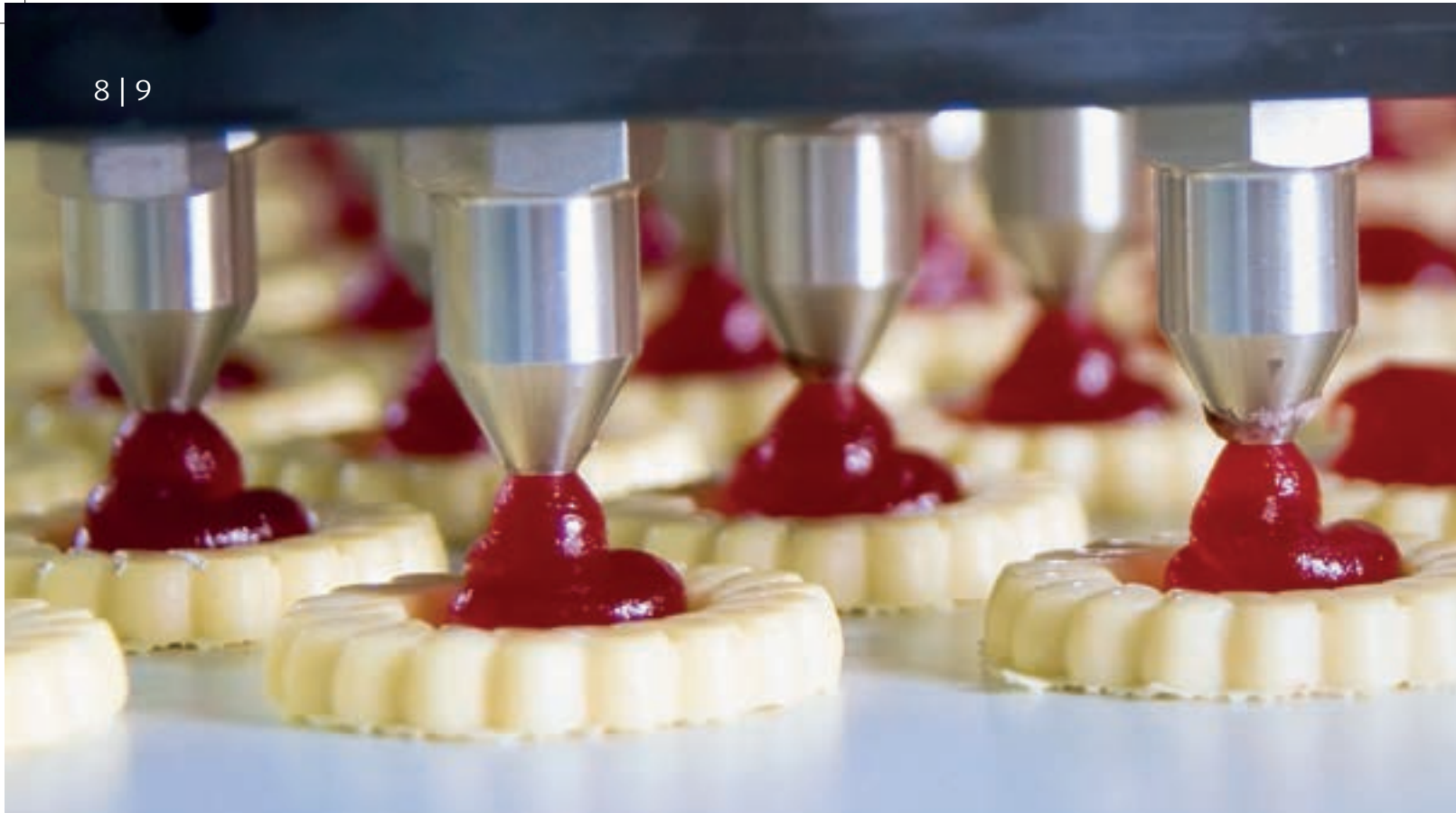
Ad-hoc interim managers and workers

An important specialist or executive in your company has fallen ill or left? We can help you fill the gap quickly, with high-quality interim managers who support you in the ways you need for as long as you need. Once the pre-arranged goals have been reached or another solution has been found, our interim managers move on.



Our service at a glance

- Top-level personnel consulting
- Placement of highly qualified specialists and executives in the baking and confectionery industries, as well as in mechanical engineering for food technology
- Rapid filling of vacant positions
- Hand-picked selection of candidates ideally suited to your needs
- Short-term support through interim managers and contracted specialists
- Customized succession planning
- Market emphasis on D-A-CH, Eastern Europe, and the Middle East
- Global network of experts and consultants



A Delicious Dream Team: Your Product & Our Strategy

From idea to finished product

With the strategy experts at Premium Food Switzerland, all systems are go for your new product's perfect start: from earliest idea to launch and beyond. Together, we develop trend-setting concepts, tailor-made for your company – and delicious for one and all!

All-round service, to your taste

Premium Food Switzerland is your one-stop provider for all elements of a successful launch: Product development, including recipes; potential market positioning; a meticulously researched target group analysis; as well as trend-setting communication concepts, all the way to eye-catching product design and packaging.

Our service at a glance

- Tailor-made launch concepts
- Optimum market entry
- Recipe development
- All-round service, from strategy to packaging
- Excellent product marketing
- Comprehensive key account support in the D-A-CH countries
- Trend-setting innovation consulting
- Preparation for market
- Exclusive distribution rights in chocolate specialty, long-life bakery, and pastry product groups



Premium Food
Switzerland

Innovation management

You already have a product or range, but are looking for that special something, the twist that will bring a breath of fresh air to your business? With care and commitment, our innovation consultants explore and develop new opportunities and determine when, where, and how changes can best be made.

The last word in expertise and customer support

With Premium Food Switzerland, you benefit from a treasure trove of experience: Our team of experts specializes in the baking and confectionery industry. We have initiated and implemented numerous successful product launches and projects for well-known companies. In Germany, Austria, and Switzerland, we offer comprehensive key account support for retail, discount stores, food service, and hotel and catering businesses.

Exclusive distribution rights

We offer exclusive distribution rights for selected premium products in the chocolate specialty, long-life bakery, and pastry product groups. We also develop new products and recipes in close cooperation with the relevant producer. In preparing products for market, we use the utmost care and draw on extensive industry expertise.



01 IDEA

02 RECIPE

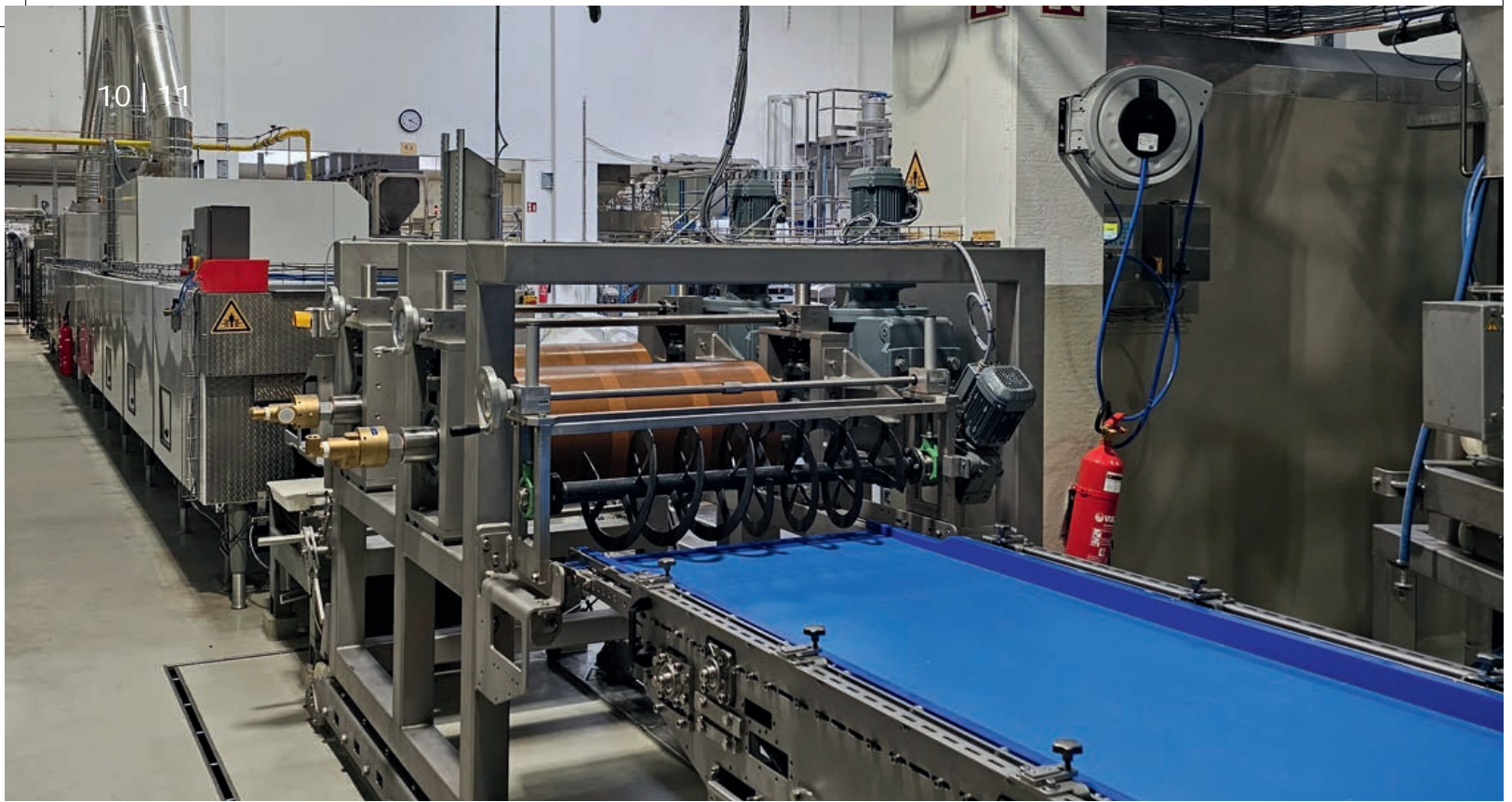
03 COMMUNICATION
CONCEPT

04 PRODUCT DESIGN

05 PREPARATION
FOR MARKET

06 PRODUCT LAUNCH





Everything from a single source: Benefit from our technical know-how

CONCEPT/
PLANNING

01

SET-UP/
INSTALLATION

02

CONTROL &
AUTOMATION

03

OPTIMIZATION

04

REPAIR/MAINTENANCE

05

The decisive factor

Modern and individually adapted machines can make a huge difference in the bakery and confectionery industry: Technological innovations increase your productivity, improve the quality of your products, and thus achieve sustainable results. Companies produce more efficiently when they use automation, temperature control and fast processing of the latest machines. In addition, technological progress enables creative recipe development and product innovation.

Euroteam technology: we do it

Through our years of experience in the bakery and confectionery industry, we at Euroteam know which machines are right for you, how to plan them and what to do when things go wrong. From installation to optimization and maintenance: we offer you the best technology service from a single source.

Selection, set-up & installation

You are planning new machines for your company? We advise you right from the start and develop a suitable concept for possible system parts, machines, special parts or even entire production lines. In doing so, we focus on your individual ideas and concepts and adapt the technology accordingly. Once the concept has been finalised, we set up and install the machines on your premises. Whether it's a production line, oven or packaging machine, we take care of your system until it runs perfectly. It goes without saying that we integrate optimal control processes and modern automation solutions.

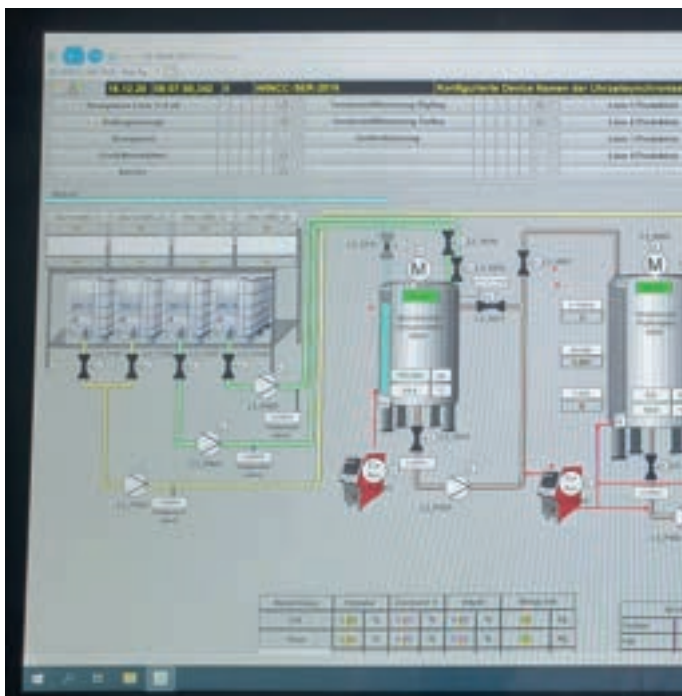


Our experts on site

This is made possible by our experienced team of technicians, electricians, locksmiths and welders who support you on site - whether in Germany, Switzerland or Austria. The most important thing for us is always to work individually according to the customer's specifications: because no two companies are alike, the machines are also specifically adapted, the project planning is implemented according to your specifications and the maintenance is carried out according to your desired cycle.

What can we do for you?

Together, our craftsmen guarantee the frictionless operation and safety of the machines in your company. True to our motto of *Planning, Designing, and Building from a Single Source* and thanks to over 25 years of experience, you can enjoy the good feeling that your technology is always in the best hands with Euroteam. The best thing is to arrange a direct meeting with us to find out how we can support you.



Our service at a glance


- New design of plant components, machines, special parts & production lines
- Selection, set-up & installation of bakery machines
- Individual adaptation to machines, production lines & lines, ovens & packaging machines
- Planning and projecting of plants & plant components, partial plants & chimney construction
- Integration of control processes & automation solutions
- Optimization of process flows


Together, the sky's the limit!





EUROTEAM Consulting GmbH

Frank Schütrumpf

 St. Gallerstrasse 49
CH-9100 Herisau, Switzerland
Telephone +41 71 344 13 63
Email: info@etpm.net
www.euroteam-consulting.com

 Fürstenrieder Straße 256
D-81377 Munich, Germany
Email: bewerbung@etpm.net

 Zieglergasse 76
A-1070 Vienna, Austria

 Jumeirah Lake Tower #504
Dubai, United Arab Emirates

Schedule an informal initial consultation
with Frank Schütrumpf.
Just call +41 71 344 13 63 oder
or send an email to info@etpm.net

We look forward to hearing from you!

Look for us at these trade fairs:

